

The Doctor is In, But She Can't See You

Why I can't pull your splinter and keep my job, and how to fix it



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OCT 03, 2025



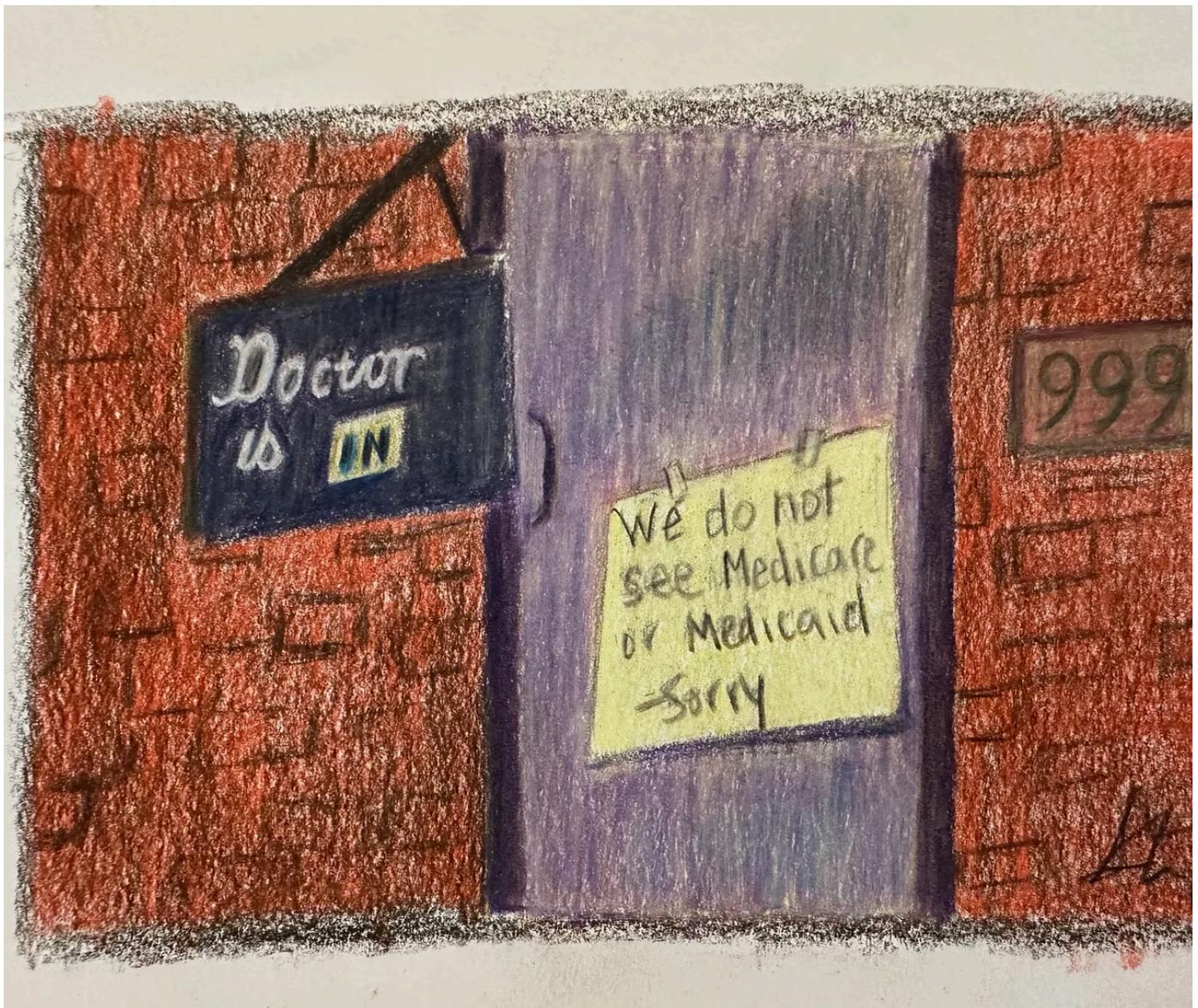
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The Doctor Is In. Colored Pencil. By Author.

Lately, I've been fantasizing about being the urgent care doctor for my apartment building in the city. As an emergency medicine doctor, I could stop a nosebleed on a neighbor's finger after it's sustained an avocado-seed-removal-related laceration – all from the comfort of my own home building.

At VertiCare, I could treat your mild asthma exacerbation or begin the treatment before an ambulance arrives if it's bad enough for a hospital visit. I would get to know all of my neighbors. I could act as a bridge between primary care (to explain medication instructions) or emergency care (yes, you should call 911 because these symptoms could be a stroke). While I wouldn't be able to give blood transfusions, sedate, or reduce an open fracture, or diagnose appendicitis, as I might in the emergency department, I *could* treat urinary tract infections, change dressings on wounds, and remove glass splinters from feet. All of this would be done quickly and conveniently from the comfort of our own home(ish). Plus, my side hustle, Aerie Health, could help you save a bit of spending money — to get your nails done. As an added benefit, it would help primary care doctors and offload busy emergency departments.

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The only way for my Urban Urgent business to succeed would be if I were paid (I also accept checks, PayPal, Zelle, or Venmo.) The beauty of this business is low overhead would allow me to charge below-market rates and the cost of malpractice insurance, Medicare, and Medicaid would add too much overhead. The paperwork, prior authorizations, and billing intricacies of these various systems require me to hire staff. I'd spend more time doing paperwork than it would take to get the eyelash out of your eye and prescribe you an ointment.

But I can't start my cash-pay Sky High Clinic, because if I did, I would have to quit my job in the emergency department. That's because the federal government, in its infinite wisdom, has declared that any doctor who accepts Medicare or Medicaid for *any* patient must accept Medicare and Medicaid for *all* patients, regardless of location or situation. [2](#)

Because of this rule, doctors in the US are effectively prohibited from simultaneously maintaining a cash-pay practice and traditional practices that accept Medicare and Medicaid. I maintain a cash-pay practice as the urban urgent care doctor for my building, while also working shifts in the emergency department, where I am required to accept Medicare and Medicaid.

If I want to fulfill my dreams of opening RiseHigh Health Care, I must “opt out” of Medicare and Medicaid, and leave my emergency department job. You're either in or you're out.

There are reasons I might be tempted to leave the emergency department. My current work involves refilling prescriptions and getting X-rays of probably not broken but twisted ankles, which is pretty similar to Mile High Health's services. The work is stressful, and the hours are awful — weekends, holidays, nights — circadian rhythm damned.

But the emergency department is also intense, challenging, and exciting. It involves catching dangerous diseases, collaborating with talented colleagues, teaching residents, and saving lives. Recently, I noticed a young patient's heart attack when the EKG algorithm missed, and my team and I saved the life of a pregnant woman with toxic shock syndrome. (The one you get from leaving a tampon in for too long.) My apartment-building-urgent-care business, Suite Relief, would be interesting, but

easy, but it couldn't replace the rollercoaster experience of working in the emergency department.

Unlike me, some doctors choose to opt out of Medicare and Medicaid, leaving the emergency department (or other overworked traditional practices) behind for greener pastures — urgent care clinics or direct cash-pay gigs. The reason could be any of the hardships of working in the emergency department: lack of a predictable schedule, loss of family time working nights, holidays, weekends, dealing with the overwhelming sense of inadequacy and loss after witnessing death(s), or the never-ending stream of patients who aren't satisfied (as evidenced by those [Press Ganey surveys](#)). This isn't exhaustive, and it isn't entirely specific to the emergency department. Other specialties have their own and similar challenges. However, these are among the reasons that [emergency medicine doctors retire](#), on average, 15 to 25 years earlier than their colleagues in other fields.

Emergency medicine doctors aren't the only ones facing this "you're in or you're out" issue with Medicare and Medicaid. An internal medicine doctor with a subspecialty in infectious disease cannot work as a cash-pay or direct primary care doctor. A gastroenterologist cannot work with a direct primary care practice to offer a special cash rate for screening colonoscopies and also work in an academic teaching hospital where he must — you guessed it — accept Medicare and Medicaid.

What does this mean for Skyscraper First Health services?

For one, since I must maintain my enrollment in Medicare and Medicaid, I cannot remove the roach from someone's ear and send them a \$50 Venmo bill. I have to bill first if they're on Medicare or Medicaid. If they are, I cannot help them; I must

them away. They will simply have to take themselves and their roach to the hospital and face a three-hour wait with a tickle in their ear.

However, even this might be too great a risk. Because, if a patient lies to me and makes a mistake and forgets their insurance, ³ (because she's been sleepwalking and had her head on the refrigerator at 1 am, causing her to forget that the Medicare coverage was kicked in the day before, on her 65th birthday) I'm still the one held liable and at risk of being charged with fraud. I could be kicked out of Medicare and Medicaid, with fines that are much more than I would ever charge my patients. In extreme cases, I could even lose my medical license — bye-bye emergency department. The risk of attempting cash-pay STATellite Care without opting out of Medicare and Medicaid isn't worth it after all the (eleven) years I put in getting to this point in my career.

Alternatively, I could choose to bill Medicare or Medicaid, since I'm enrolled in Medicare for my regular job. But then I'd have to collect the insurance information, verify coverage, fill out and submit insurance claim forms, wait to be paid for months, probably hire an assistant and therefore raise prices, and likely not even recover the cost of materials. (Yes, I need materials — lidocaine to poison the roach first, not using my *fingers* to get it. EEEEW!) This makes my simple cash-pay business much more complicated and unenjoyable that it's not worth the effort.

Why do these rules and regulations exist at all?

Many of these regulations are attempts to protect patients (especially those with low incomes) from exploitation and to protect the government programs from fraud. We all agree that being paid by both the patient and Medicare for the same service (called 'double-dipping') is fraud. However, [double-dipping still occurs](#) despite these regulations intended to prevent it. I understand concerns that patients could be taken advantage of in an emergency, or might not realize they could get a similar service for free

used their insurance. And I wouldn't balk at taking extra steps to be especially transparent to avoid those scenarios.

But suppose a patient has signed up in advance (not at the moment of urgency) and clearly understands the nature of the arrangement. (They can't request reimbursement from Medicare and Medicaid, and a list of my charges compared to the usual cost-sharing rate or nothing with Medicaid.) In that case, I don't see this as an option for them (to have the prickly pear cactus needles removed from their arm at 7am for \$50 in their own apartment so they can get to work on time) as problematic.

First, I'd be making my life better by earning a little money for a service that's convenient for me to provide. Second, I'd be improving my patients' lives by providing convenient, timely medical care at a transparent rate. Third, I'd improve the overall healthcare situation in the U.S. by enhancing access to care, reducing emergency department visits, and saving the government (through Medicare and Medicaid) the expense of those emergency visits.

Currently, no mechanism in the U.S. allows doctors to accept Medicare and Medicaid from patients in one venue but not in another. ⁴ The laws for Medicaid in every state are slightly different, making it even more complicated for doctors to know when they are doing something that would be considered fraudulent. So many, like me, let our dreams fall away. No little local urban practice on the side, no walking the halls with my doctor bag whistling Twisted Nerve, no refilling blood pressure medication, no helping you change the dressing on your chronic leg ulcer for me.

In many other countries, doctors can work in both public and private healthcare systems. Singapore and the United Kingdom are two countries that make it work. I struggle to understand why some version of allowing doctors to have separate parallel cash pay and traditional practices isn't possible in the US.

Imagine if I could do things my way? It could expand access and choices for patients, encourage healthcare innovation, reduce costs, and alleviate the burden on our overworked emergency departments and primary care clinics.

Why not make explicit changes to the federal law?

The law could be amended to allow providers' enrollment and billing in Medicaid to be linked to specific patients (similar to the United Kingdom) or business licenses (similar to Singapore).

In the United Kingdom, this is accomplished through "[A Code of Conduct for Practice](#)," which stipulates, by its very existence, that physicians may maintain public and private relationships with patients. It defines the ethical and legal responsibilities of physicians when organizing these relationships within the practice in the government-funded National Health Service.

In Singapore, physicians are allowed to practice in private and public systems through two mechanisms. A [Family Practice Plan](#) that is similar to the United Kingdom system, wherein doctors working primarily in publicly funded centers may bill a portion of private patients. And separately through licensing mechanisms. ⁶ If a doctor works for a public hospital, they would have a license (or employee exemption depending on their role) for that work. For their separate telemedicine practice, a physician would require a different entity-specific license. The doctor's payment structure at the hospital is linked to the facility's license. The telemedicine payment structure is similarly connected to its license.

Given the mixed system in the U.S. with disparate payment models, the easiest correct our system would be to model it after the mixed Singaporean system.

would mean that we link enrollment in Medicare and Medicaid to registered sites and/or healthcare entities. This wouldn't be a giant leap. I currently work with different hospital systems, and both list their addresses on separate Medicare and Medicaid enrollment listings for me.

We would implement this by amending the Social Security Act (SSA) and the Federal Regulations (CFR) through bills passed in Congress.

The regulations, as they're written, are long, somewhat convoluted, and are so often interpreted differently depending on the state or legal body. So I won't go into detail, but feel free to follow my links if you'd like to read more.

First, a paragraph should be added to [SSA §1802\(b\)](#) ([42 U.S.C. 1395a\(b\)](#)), which defines the rights of a patient to contract with physicians. The new paragraph would specify the right of a private practice site or entity to opt out of Medicare, just as subparagraph (3) does for an individual physician. Text would be similar to subparagraph 3, and along the lines of: "(A) In general; Paragraph (1) shall not apply to any contract entered into by a physician or practitioner **at the physician's regular private practice site or at a non-facility private setting linked to a private practice entity** unless an affidavit described in subparagraph (B) is in effect during the time any item or service is to be provided pursuant to the contract."

The link to a business or entity would enable mobile practice settings, such as Skyline Health, outside of facilities that provide healthcare through Medicare and Medicaid. Otherwise, the same language regarding filing affidavits, consent, opt-out, enforcement, transparency, and coercion currently in subparagraph 3 could apply or be repeated in this paragraph. ⁷

In this case, providers could still opt out of Medicare and Medicaid, but they would have to if they were working with an entity that has opted out of these programs.

would simply add a site or entity-based private path for cash- or direct-pay patients to exist. Doctors can belong to these organizations in parallel. For example, when working under Elevated Health, the cash-pay entity would be registered as a non-participating practice and would not bill Medicare or Medicaid. However, this would not affect my enrollment in Medicare and Medicaid associated with my emergency department.

Second, a section should be added to [42 CFR Part 405, Subpart D](#) on “**site-based entity-based private contracting**” that would refer to our initial paragraph and establish general rules, regulations, and expectations. This would be the place to include guardrails based on international ethical codes of conduct, such as refraining from advertising for a private entity while working in a public one, protections from coercion, providing transparent and informed consent, and ensuring continuity of care. The United Kingdom and Singapore practices of informing patients about costs they would incur if they instead used their government-sponsored services. These rules for a participating entity should also be applied.

Opening these pathways would spark small, low-overhead innovations (such as mobile Care Clinic, neighborhood house calls, nutrition services, fast-vax clinics, mobile hydration vans, and others that I cannot begin to imagine). These innovations provide patients with real choices and quicker access at competitive prices. To create a bridge back to the traditional system, where physicians in direct-pay settings can continue to teach, consult, and cover limited hospital shifts, thereby support the current workforce shortages. The result is a lighter primary-care burden on understaffed clinics, fewer avoidable emergency department visits, and a broader pipeline of clinicians. A few explicit statutory changes could have an untold impact on freedom, choice, and access in America’s healthcare system.

What do you think of this plan? Are you a doctor, or do you know any doctors could benefit from legislation that allows doctors to practice simultaneously parallel cash-pay and traditional entities?

Acknowledgments: Many thanks to Kelly Vedi, Elizabeth Van Nostrand, Smrithi Sun Burlison, Mike Riggs, and Travis Pew for the feedback, comments, and challenges.

- 1 I would have an excuse to buy the portable ultrasound probe that works with my phone (no one will get me for my birthday!) and the [mini EKG machine](#) (for the gastritis chest pain — although in the case of a heart attack, you'd also have a leg up because of your treatment and get to the hospital without delay, EKG in hand).
- 2 [SSA §1848\(g\)\(4\)\(A\)](#) and [42 U.S.C. §1395a\(b\)](#) and [42 CFR Part 405, Subpart D](#) (see opt-out requirements and emergency contract sections)
- 3 You may be surprised to learn that a patient could not be aware they have Medicaid/Medicare coverage. However, many states with Medicaid expansion use private carriers (such as Aetna and Fidelis) to manage those plans, and patients often don't realize they are on Medicaid. Additionally, elderly patients with low incomes, referred to as "[Qualified Medicare Beneficiaries](#) (QMB)," have Medicare with a Medicaid-like state coverage secondary insurance that helps cover their cost-sharing. Often, these patients are unaware of this. Many mistakenly think that everything switched to Medicare only when they turned 65. Doctors who have opted out of Medicare and Medicaid can legally contract with Medicare-only patients, but NOT with QMB patients, and in many states, not with Medicaid patients.
- 4 Technically, there is a carve-out for this in federal systems (VA, military hospitals) in the event of an emergency. However, no hospital will hire an opt-out doctor to work in the emergency department, except in the most dire circumstances — it's too complex.

5 As does [Germany](#) (but I can't read the German PDF to verify ChatGPT's claims), [Australia](#), [UAE](#).

6 [Here](#) is an overview. Scroll down to the section titled "Who needs to hold an HSC. for a description showing that doctors working as employees for a publicly funded exempt, and the entity may still bill for their service. [Here](#) is the actual HSCA code includes patient protections, regulations, and requirements. Singapore also has a [on Medical Ethics](#) that summarizes many of these guidelines in plain language.

7 Stark Laws would not apply to the new private entity that does not accept Medicare/Medicaid.

The Antikickback Statute would still apply, as it currently does for doctors who have opted out of Medicare and Medicaid. These acts are intended to prevent financial inducement referrals. Doctors would have to be careful not to refer patients specifically to the entity which they accept Medicare and Medicaid.

The Sunshine Act, which requires the disclosure of financial conflicts of interest, would apply.

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